What's Inside

- 1. Currant Events
 - a. NYBN Celebrates 10th Anniversary in 2011
 - b. 2011 Cornell Pest Management Guídelínes for Berry Crops Now Avaílable c. Products Approved for Brown Marmorated Stínk Bug and Spotted Wing Drosophíla Management in NYS
 - d. Get GAPS training On Line
 - e. An Invitation to the North American Strawberry Growers Conference
 - f. CleanSweep NY 2010 Fall Collection Results
 - g. Council on Food Policy Issues Report
 - h. Rural Environmental Quality and Energy Efficiency Grants Available
 - í. Sígn up Now for Federal Programs
 Offering Conservation Funding
- Taking Variation Out of the Job: Standard
 Operating Procedures on the Farm Ginny
 Carlberg
- 3. What Do Juneberries Taste Like? Jim Ochterski

CURRANT EVENTS

January 6-7, 2011. *NARBA (North American Raspberry and Blackberry Growers Association) Annual Meeting,* Savannah, GA. For more information: Debby Wechsler, 919-542-4037 or info@raspberryblackberry.com, or http://www.raspberryblackberry.com/.

January 27, 2011. Empire State Fruit and Vegetable EXPO berry session. Mark your calendar now - details to follow in the next issue.

January 31 – February 3, 2011. *Mid-Atlantic Fruit and Vegetable Convention* at the Hershey Lodge in Hershey, PA. For more information visit www.mafvc.org.

February 8-11, 2011. 7th North American Strawberry Symposium and joint North American Strawberry Growers Association Meeting. Tampa, Florida. Program and details follow below. For more information: Kevin Schooley, 613-258-4587, or info@nasga.org or http://www.nasga.org/.

March 5, 2011. Planting, Cultivating, and Marketing Juneberries in the Great Lakes Region. NYS Agricultural Experiment Station, Geneva, NY. For more information: Nancy Anderson (585) 394-3977 x427 or e-mail nea8@cornell.edu.

June 22-26, 2011. *10th International Rubus and Ribes Symposium, Zlatibor, Serbia.* For more information contact: Prof. Dr. Mihailo Nikolic, Faculty of Agriculture, University of Belgr, Belgrade, Serbia. Phone: (381)63 801 99 23. Or contact Brankica Tanovic, Pesticide & Environment Research Inst., Belgrade, Serbia. Phone: (381) 11-31-61-773.



HAPPY HOLIDAYS!

NYBN CELEBRATES 10TH ANNIVERSARY IN 2011

ew York Berry News will celebrating its 10th anniversary beginning in January 2011 with a new look, new style, new monthly features, new authors and more.

NYBN will still include our standard berry events calendar; regional, state, and national agricultural news; information from berry organizations; feature articles; berry barometer; and weather reports. What's new are monthly features such as:

"GAPS News" – to keep you up to date on food safety on the farm issues

"Marketing Tip of the Month" – to help improve your bottom line in terms of marketing

"On the Organic Side" - for organic berry growers

"Tunnel Talk" for high tunnel producers

"Variety Spotlights" to assist you in making variety choices for your operation, and

"Focus on Pest Management" including a pest management update and disease and arthropod pest snapshots.

We would like to include you, our readers, in our new look. To do this we are adding a "Grower–to-Grower" column as a regular monthly feature. Please send us a short article (75 to 200 words) describing your berry operation or providing insights on how to get the job done better in terms of berry crop production, marketing, and/or business management. Send submissions, along with your photo to:

Cathy Heidenreich Cornell University Department of Horticulture Geneva Campus – NYSAES 630 West North Street Geneva, NY 14456

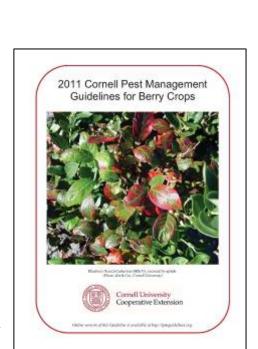
Submissions may also be e-mailed to: mcm4@cornell.edu.

2011 CORNELL PEST MANAGEMENT GUIDELINES FOR BERRY CROPS NOW AVAILABLE

he 2011 edition of the *Cornell Pest Management Guidelines for Berry Crops* is now available. This annual publication provides upto-date pest management and crop production information for blueberry, bramble (raspberry and blackberry), strawberry, ribes (currant and gooseberry), cranberry, elderberry, and Juneberry (Saskatoon) production in New York State. Supplemental information on wildlife management and harvesting, handling, and transporting berry crops is also included. The publication is designed to be a practical guide for berry crop producers, crop consultants, Ag chemical dealers, and others who advise berry crop producers.

In addition to the annually revised pesticide and crop production information, several significant updates have been made to the 2011 edition of the *Berry Guidelines* including:

• A brand new chapter on sprayer selection, calibration, and maintenance.



New York Berry News

- Information on soil health and nematode testing.
- A new chapter on Juneberry (Saskatoon) pest management.

The 2011 *Cornell Pest Management Guidelines for Berry Crops* can be obtained through your local Cornell Cooperative Extension office or directly from the Pesticide Management Education Program (PMEP) Educational Resources Distribution Center at Cornell University. To order from PMEP, call (607) 255-7282, send an email to patorder@cornell.edu, or order on-line at https://psep.cce.cornell.edu/store/guidelines. Cost for the *Guide* is \$26, shipping included.

PRODUCTS APPROVED FOR BROWN MARMORATED STINK BUG AND SPOTTED WING DROSOPHILA MANAGEMENT IN NYS

oncerns about two new invasive fruit pests, Brown Marmorated Stinkbug and Spotted Wing Drosophila, continue to rise as reports of their presence and damage to fruit crops in surrounding states are being confirmed. Berry growers are not without recourse, however, when and if these pests appear here in NYS.

The New York State Department of Environmental Conservation approved a FIFRA 2(ee) Recommendation for the use of Entrust (EPA Reg. No. 62719-282) on July 26, 2010 for suppression of the unlabeled pest Spotted Wing Drosophila on bushberries, caneberries, grape, pome fruit and stone fruit.

NYSDEC also recently approved a FIFRA 2(ee) Recommendation for the use of Danitol 2.4 EC Spray (EPA Reg. No. 59639-35) to control the unlabeled pest brown marmorated stink bug on bushberries, cotton, cucurbit vegetables, head and stem brassica, fruiting vegetables, pea (succulent), grape, pome fruit, stone fruit, and strawberry.

Applicators must have a copy of the 2ee label in their possession to make applications. Copies of the labels for these products may be retrieved from PIMS at http://pims.psur.cornell.edu/.

For more information on Brown Marmorated Stinkbug:

- 1. Rutgers University: http://njaes.rutgers.edu/stinkbug/identify.asp
- 2. The Pennsylvania State University: http://ento.psu.edu/extension/factsheets/pdf/BrownMarmoratedStinkBug.pdf
- 3. Ohio State University: http://ohioline.osu.edu/hyg-fact/pdf/FS_3824_08.pdf

For more information on Spotted Wing Drosophila:

- 1. Michigan State University: http://www.ipm.msu.edu/swd.htm
- 2. Oregon State University: http://ir.library.oregonstate.edu/xmlui/bitstream/handle/1957/13090/em8991.pdf;jsessionid=3891
- 3. Washington State University: http://extension.wsu.edu/swd

GET GAPS TRAINING ON LINE

he next English GAPs Online Produce Safety Course will begin January 5, 2011 and will run through January 25, 2011. **Registration is now open.** Each course is limited to 25 people. There is a \$50 fee for taking this course.

About this course:

Implementing Good Agricultural Practices is a 3-week web-based course offered through the National GAPs Program. Most of the cost of the current section of the course is covered by a grant from the United States Department of Agriculture that also was used to develop the

course content, so it will only cost you \$50 to participate. Once you enroll, we hope you will complete the course. The true cost of the course is approximately \$350. Class size is limited to 25 people. Please help us utilize these funds responsibly by completing the course once you register.

This 3 week course is available 24 hours a day for the three weeks. The course provides a solid foundation of GAPs information to assist growers with understanding GAPs, writing a farm food safety plan, and implementing food safety practices on the farm.

Time Commitment

Within the three weeks you are expected to:

Complete a pre and post test Read all course materials Turn in 4 assignments for evaluation Complete 2 self-tests Contribute to the discussion boards. Complete an online exit survey

Most students spend 15 to 20 hours on this course, but depending on your knowledge, more or less time may be required. If this is more than you can manage at the moment, we hope that you will not take the course at this time, but sign up at a later date when you have the time to complete the program.

Here is the course outline so you can review the content areas.

Good Agricultural Practices Online Produce Safety Course Outline

Module One: Welcome to Implementing GAPs: A Key to Produce Safety

1.0.0 Module Home Page

1.1.0 About This Course

Module Two: Shared Responsibility in Food Safety

2.0.0 Module Home Page

2.1.0 Reasons for Engagement

2.2.0 Module Wrap-Up

Module Three: Good Agricultural Practices

3.0.0 Module Home Page

3.1.0 Worker Training, Hygiene, and Health

3.2.0 Water Use

3.3.0 Postharvest Water Use

3.4.0 Soil Amendments

3.5.0 Cleaning and Sanitation

3.6.0 Traceback and Recall

3.7.0 Crisis Management

3.8.0 Other Important Practices

3.9.0 Module Wrap-Up

Module Four: Implementing Change

4.0.0 Module Home Page

4.1.0 Education and Training in Food Safety

4.2.0 Building the Plan

4.3.0 Module Wrap-Up

Module Five: Course Conclusion

5.0.0 Module Home Page 5.1.0 Concluding Activities

Development of this course and its content has been a collaborative effort between professionals in government, academia, and industry, so we hope you enjoy the course and increase your produce food safety knowledge!

To register, follow this link to the registration page at www.ecornell.com/gaps, **check** the Add to Cart Checkbox and **click** the Add to Cart Button.

If you have any questions about the course, please contact Betsy Bihn, *National GAPs Program Coordinator*, at eab38@cornell.edu or at (315) 787–2625.



GROWING BERRIES IN TUNNELS AND GREENHOUSES

Saturday, April 2, 2011 8:30-Noon Cornell Cooperative Extension Office 480 North Main St., Canandaigua NY 14424



We have an elite group of Cornell University faculty as presenters:

Dr. Marvin Pritts will speak on the cultural practices used in the production of fall raspberries, fall blackberries and summer blackberries using tunnels to extend the season and bring tender plants through the winter. Along with the economics of producing under tunnels and the pest management challenges associated with growing under tunnels.

Dr. Kerik Cox will address disease management in greenhouses, high tunnels and things in between using raspberries and strawberries as model systems. Specific aspects to be covered will include: common disease problems and management practices specific to greenhouses and high tunnels; also the efficacy, safety, labeling and use implications for greenhouse and high tunnel pesticide use on small fruit.

Dr. Courtney Weber will focus on raspberry varieties for high tunnel systems based on his experiences with the Haygrove multibay system. He will discuss the set up of his trellis system, irrigation, and timing of tunnel skinning and other aspects of production. He will also share results of two trials, one with summer bearing raspberry varieties and the other with fall bearing raspberry varieties, talk a little about the plant breeding program and the new selections that will be available in coming years.

Dr. Gregory Loeb will key in on the management of insect and mite pests of raspberries and strawberries that are most likely to be a problem in greenhouses or high tunnels. He will emphasize biology and alternative management tactics including biological control options where appropriate. Examples of pests to be considered include spider mites, tarnished plant bug and Japanese beetle.

Class fee: \$15 per person, includes handouts, refreshments and networking

For more information: Nancy Anderson (585) 394-3977 x427 or e-mail nea8@cornell.edu.

CLEANSWEEPNY - FALL 2010 COLLECTION RESULTS

YSDEC's fall 2010 CleanSweepNY collection event was a large success with over 43,912 pounds of hazardous chemicals collected for disposal which includes over 58 pounds of toxic elemental mercury. In addition, over 1,351 pounds of agricultural pesticides and pesticide contaminated soils were removed onsite from a farm needing this service. Over 250

triple-rinsed plastic pesticide containers were collected for recycling.

Many thanks go out to the NYSDOT personnel at their Potsdam, Lowville and Herkimer residences for their generous collaboration on this project and to the folks who helped with outreach which includes Cornell Cooperative Extension, BOCES, Soil and Water Conservation, Farm Bureau, and New York State's Green Industry.



Participants in the fall 2010 CleanSweepNY chemical collection event included 15 growers from the agricultural community, 27 private and public schools, 8 certified commercial

pesticide applicators from the lawn care, landscaping, and pest control industries, 7 participants from government and municipal entities, and 4 private businesses including a golf course.

This chemical collection event brings the total number of participating entities across New York State to over 1,887 with a total weight of chemicals collected to over 1,059,344 pounds.

Many thanks to all who have helped with these CleanSweepNY chemical/plastic collection efforts that help NYSDEC to promote a Toxic Free Future for the citizens of New York State.

About the Program

CleanSweepNY is an Environmental Benefit Project which was initiated by the New York State Department of Environmental Conservation's Bureau of Pesticide Management and it describes in one word an effort to safely and economically dispose of canceled, unwanted, unusable, or otherwise obsolete pesticides and other chemicals from agricultural or non-agricultural business activities. CleanSweepNY also provides for the disposal of elemental mercury, mercury containing devices such as thermometers, manometers, etc... from schools and other entities. For more information: info@cleansweepny.org or call (1-877-793-3769.

COUNCIL ON FOOD POLICY ISSUES REPORT TO GOVERNOR PATERSON

Report Highlights History and Vision of Food Policy in New York State

he New York State Council on Food Policy (NYS CFP) has issued its annual report to Governor David A. Paterson. The report, required by Executive Order #13, includes an historical snapshot of food policy in New York State, an account of the NYS CFP activities for the year, a synopsis of the previous food policy recommendations, progress in achieving goals, and notes on emerging food policy issues.

Commissioner Hooker, chairman of the NYS CFP, said, "We have been able to take some significant steps to address the issues of hunger and access to safe, nutritious foods, as well as to enhance local food production and the food retail industry through excellent inter-agency, public and private collaboration efforts... and some would be tempted to say 'we solved that,' but this work is never done."

The NYS CFP gained awareness about statewide food policy issues on their listening tour in 2008. Semi-annual meetings with public comment periods, guest speakers and various site visits have also helped inform their recommendations and collaborative actions. The four key issue areas identified by the NYS CFP are:

- 1. Maximize participation in, and support for, food and nutrition assistance programs;
- 2. Strengthen the connection between local food products and consumers;
- 3. Support safe, efficient and profitable food production and retail food infrastructure; and
- 4. Foster a culture of healthy and local eating for all New York State residents.

The fifty-one state food policy recommendations developed since 2007 reflect the ambitious, innovative and committed spirit of the NYS CFP and the public that helped inform them. For a copy of the NYS CFP annual report visit www.nyscfp.org and click on "Report to Governor."

The mission of the NYS CFP is to develop and recommend policies that preserve and enhance agricultural production in New York; and ensure that all New Yorkers have adequate access to safe, affordable, fresh and nutritious foods, especially by children, low-income individuals, the senior population, and other at-risk or underrepresented citizens.

To learn more about the Council on Food Policy, visit http://www.nyscfp.org or contact the New York State Department of Agriculture and Markets at 518-485-7728.

RURAL ENVIRONMENTAL QUALITY AND ENERGY EFFICIENCY GRANTS AVAILABLE

Priority Given to Projects in the Chesapeake Bay Watershed and the Mississippi River Basin

Pre-proposal applications must be received by close of business December 28, 2010

ASHINGTON, Nov. 30, 2010— Agriculture Secretary Tom Vilsack today announced that USDA is seeking proposals for grants to improve water quality, air quality and promote energy conservation. USDA's Natural Resources Conservation Service (NRCS) is making available \$25 million through the Conservation Innovation Grants (CIG) program to address natural resource concerns nationwide with a special emphasis on the Chesapeake Bay Watershed and the Mississippi River Basin.

"The Obama Administration is committed to ensuring private lands are conserved, restored, and more resilient to environmental challenges, like climate change," said Vilsack. "USDA is seeking grant applications from farmers, ranchers and our conservation partners to solve America's natural resource challenges."

Now in its eighth year, the CIG program offers funding dedicated to the adoption of technologies to address a broad range of agricultural issues. For example, the Michigan Department of Agriculture worked with Michigan State University and agricultural landowners to establish conservation practices for high-risk erosion areas, with a goal of reducing sediment and nutrient runoff. Also, Coaltec Energy USA, Inc. demonstrated that energy can be extracted from chicken litter to heat poultry houses. Working with agricultural partners, the firm installed a gasification system on a West Virginia farm that uses poultry litter as fuel. The system significantly reduced fuel costs for the producer.

Successful applicants will demonstrate that their projects use innovative, on-the-ground conservation approaches and technologies. Funds will be awarded through a nationwide competitive grants process with applications being accepted from all 50 States, the Caribbean Area (the Commonwealth of Puerto Rico and the Virgin Islands) and the Pacific Islands Area (Guam, American Samoa, and the Commonwealth of the Northern Mariana Islands). Applications will be accepted from all eligible individuals, non-federal governments and non-governmental organizations, including federally recognized tribes and private businesses.

This year, a two-phase competitive process will be implemented. In phase one, all applicants will be required to submit a pre-proposal; in phase two, only those applicants selected during the pre-proposal phase will be asked to submit a full application package. All proposed CIG projects must involve producers who are eligible for NRCS' Environmental Quality Incentives Program, which offers financial and technical assistance to help producers implement conservation practices on agricultural land.

The federal contribution for a single project cannot exceed \$1 million. At least 50 percent of the total cost of the project must come from non-federal matching funds (cash and in-kind contributions) provided by the grantee. Grants are available for single or multi-year projects, not to exceed 3 years. Proposed projects must comply with the description of innovative conservation projects or activities established in the Announcement for Program Funding (APF).

Pre-proposal applications must be received at the NRCS National Headquarters by close of business December 28, 2010. To view the complete APF, visit http://www.nrcs.usda.gov/technical/cig/index.html. To apply electronically, visit: http://www.nrcs.usda.gov, or your local USDA Service Center.

SIGN UP NOW FOR FEDERAL PROGRAMS OFFERING CONSERVATION FUNDING

yracuse, N. Y., Dec 3, 2010 — New York landowners, farmers, and forestland owners have until **January 14**, **2011** to apply for 2011 conservation program funding. The programs falling within this deadline include the Environmental Quality Incentives Program (EQIP), the Chesapeake Bay Watershed Initiative (CBWI), the Agricultural Management Assistance Program (AMA), and the Wildlife Habitat Incentives Program (WHIP).

Conservation programs were authorized by Congress under the 2008 Farm Bill to provide funding and technical assistance to landowners who voluntarily implement conservation practices. These practices improve natural resources and wildlife habitat on privately owned agricultural land and forestlands.

"We are pleased to offer landowners in New York opportunities to address resource concerns related to soil, water, air, plants and animals through a variety of programs," said NRCS State Conservationist Astor Boozer. "The result will be cleaner water, more productive soils, healthier forests, improved grasslands, and more abundant wildlife for all New York residents."

The Environmental Quality Incentives Program (EQIP) offers funding assistance in the form of engineered structures, such as manure handling facilities, and conservation practices such as grassed waterways. Focus areas within the EQIP program include livestock waste, cropland, and grazing. Private forestland owners have opportunities to improve forest health and productivity under the woodland program focus area.

The Chesapeake Bay Watershed Initiative (CBWI) assists producers to help minimize excess nutrients and sediments in order to restore, preserve, and protect the Chesapeake Bay. In New York, the Bay program offers funding and technical assistance to producers in the priority areas of the Upper Susquehanna Watershed.

The Agricultural Management Assistance Program (AMA) focuses on improving irrigation efficiency. A primary goal of the program is to assist agricultural producers in mitigating risk through production diversification or installation of conservation practices.

The Wildlife Habitat Incentives Program (WHIP) focuses on improving habitat for at-risk shrub-dwelling birds. Additional funding for this program was received as part of the New England/New York Forestry Initiative. Another focus within the program is establishing and enhancing grassland habitat for declining bird species, pollinators, and other wildlife.

Applications for EQIP, CBWI, AMA, and WHIP are competitive and ranked based on national, state, and locally identified resource priorities, and their overall benefit to the environment. Interested landowners can apply for all programs at their local USDA-NRCS office. For sign-up details or additional conservation program information contact your local USDA-NRCS office or visit www.ny.nrcs.usda.gov.

AN INVITATION TO THE 2011 STRAWBERRY CONFERENCE

7th North American Strawberry Symposium &



35th North American Strawberry Growers Association 2011 Strawberry Conference

Doubletree Hotel, Tampa, Florida Feb. 8–11, 2011



our years have passed since our successful 6th North American Strawberry Conference was held in Ventura, California. Strawberry scientists from North America are looking at building on the success of our last meeting, and so it is with great pleasure that our organizing committee can officially announce that the 7th North American Strawberry Symposium (NASS) will be held Feb. 8–11, 2011, in Tampa, Florida. The symposium is being held jointly with the 35th Annual Meeting of the North American Strawberry Growers Association (NASGA), and therefore should attract many growers and industry members who are the beneficiaries of research and are often partners in your research program.

The 7th NASS conference will provide an opportunity to discuss recent progress in research and to explore the ever-changing face of the strawberry industry in North America and around the world. As has been the case with previous North American Strawberry Conferences, we will have a series of roundtables on the first afternoon of the conference (Feb. 8) dealing with Water and Nutritional Management, Nursery Propagation and Production Physiology, Organic Production and Molecular biology and biotechnology (Diploid strawberry sequencing workshop).

On Wednesday, Feb. 9th a combined program with NASGA has been organized with 14 speakers who will provide world views on strawberry production, and marketing and pest management, This will be followed by a dynamic and interactive presentation on marketing your business, from our keynote speaker, Mr. Bill McCurry.

There will be a multidisciplinary poster session spanning the 3 days of the conference, open to NASS scientists as well as to growers and industry members from NASGA. Kim Lewers, USDA-ARS, is chair of the NASS Poster Session. Poster presenters will be present to discuss their research with you from 5:00PM on the 9th and 10th.

On Thursday, Feb. 10, the NASS program will consist of four oral sessions on topics including strawberry production methods, pest management, fruit quality, and breeding, genetics and genomics.

NASGA will host a concurrent session focusing on marketing and grower profiles looking at successful growing and marketing of strawberries.

On the behalf of NASS Program Committee, NASGA, ASHS, and the Florida Strawberry Growers Association, we eagerly invite you to come to Florida in February 2011 to:

- 1) share your research work by poster or in one of the several oral sessions;
- 2) interact with scientists from other parts of North America and the world; and
- 3) check out the impressive strawberry industry in central Florida. An all-day bus tour of the Plant City growing area planned for Friday Feb. 11th. The Plant City growing area is approximately 45 minutes from our hotel



Who Should Attend?

Scientists, extension workers, growers and other educators should plan to attend if you are interested in strawberry research and development in Florida, North America, and worldwide. Participants from the research community will include breeders (public and private), economists, entomologists, food scientists, horticulturists, molecular geneticists, plant physiologists, plant pathologists, and weed scientists. Extension specialists and agents are also strongly encouraged to attend as well as other educators (community college, university instructors, research directors, etc.). Be sure to register as NASS-affiliated if you are affiliated with the research, extension, and/or teaching community. Graduate students and undergraduate students may register at a reduced rate—students are also considered to be NASS-affiliated. Growers and industry representatives may not register as NASS-affiliated.

Growers and industry representatives. If you are not already a member of the North American Strawberry Growers Association, and you are a grower or industry representative, then you will need to register as **non-affiliated.** If you join NASGA prior to the conference, you may take advantage of the reduced registration cost for NASGA Affiliated grower and industry members. See the many benefits of NASGA membership at their website: www.nasga.org.

Opportunities for Interaction

Scientists will have numerous opportunities to discuss recent progress in research and to stimulate thinking about future endeavors.

More than 300 scientists, growers, agribusiness and students are expected to attend the 2011 conference. This exchange of information is vital to the continued health and improvement of the North American strawberry industry and international advancement of strawberry research.

Registration

Payments for registrations will be accepted online. ASHS has offered the use of their online secure shopping cart for online registration for this conference. Registration will be available at the following URL: https://www.SignUp4.net/Public/ap.aspx?EID=STRA41E

For those that prefer alternative methods, registrations will be accepted via mail and fax as well. A paper registration form can be obtained by downloading from the www.nasga.org website or contact Kevin Schooley at 613-258-4587 to have a form either mailed or faxed to you. Registration fees include various conference materials, Tuesday night's reception, two continental breakfasts, two lunches, Friday's bus tour of the Plant City Growing District, and the Conference Proceedings.

Registration fees are as follows:

General Registration NASS/NASGA \$350 Non-Affiliated Graduate & Undergraduate Registration \$195

S450

Plant City Farm Tour included with all advance registrations. Led by Alicia Whidden and Natalia Peres, this bus trip on Friday, Feb. 11, will tour the strawberry fields, packing houses and the Gulf Coast Research Station in the Plant City area. Free for everyone who registers before Dec. 15—after Dec. 15, this event will be limited to space available. Be sure to check off the box on the registration form if you plan to attend the tour.

Conference Location and Accommodations

Doubletree Hotel Tampa Westshore Airport is close to everything that you're looking for in Tampa Bay! Located only **5 minutes from Tampa International Airport**. Our **complimentary, 24-hour airport shuttle** service makes it easy and affordable to get to the hotel. The Doubletree hotel in Tampa is surrounded by the Bay Area's finest dining, shopping and entertainment. We are just minutes from **Busch Gardens**, University of South Florida, Port of Tampa, Downtown Tampa, Tampa Convention Center, University of Tampa, The Florida Aquarium and Historic Ybor City. Award-winning Gulf Beaches and other area attractions, such as Lowry Park Zoo, Adventure Island, MOSI, Salvador Dali Museum, Tampa Bay Performing Arts Center and Tampa Museum of Art are all a short drive from the hotel.

Reservation Cut-off Date: Jan. 17, 2011

Each individual guest must make their own reservations by calling 813-879-4800 or 1-800-222-8733. Individuals must identify themselves as members of the Group NASGA/NASS Annual Meeting. All reservations must be guaranteed and accompanied by a first night room deposit or guaranteed with a major credit card. Room Rates: Room rates are \$115 single/double—plus state and local taxes.

Hotel Check In/Check Out

Check-in time is 3:00 pm; check-out time is 12:00 pm. Hotel Tampa Westshore Airport Features:

- Complimentary self serve parking
- Complimentary, 24-hour airport shuttle service
- 24-hour, complimentary fitness center
- The famous Breakfast by Doubletree Buffet, featuring over 85 delicious items
- Complimentary shuttle service to businesses, shopping, dining and entertainment within a 2 mile radius
- Complimentary wireless high-speed Internet in the business center and all public areas
- Wireless high-speed Internet service is available in guestrooms
- 24-hour complimentary business center equipped with computers, Internet access, printers, and shipping supplies
- Enjoy the relaxing, tropical courtyard with heated pool, whirlpool, and sun deck

Silent Auction to Benefit to North American Strawberry Research

During the February, 2011 Annual NASGA meeting and the NASS symposium in Tampa, Florida, the North American Strawberry Growers Research Foundation will hold a Silent Auction. Proceeds will benefit strawberry research. Bring your strawberry or other fruit related collectables, decorative, and other interesting items for others to share. The Silent Auction is always a popular event and an excellent opportunity to meet with others while examining the goods offered for a good cause. Check-in of items will begin on Monday, February, 7 for early-birds and continue through the end of the auction which will conclude on Thursday, February 10. Donors will receive a receipt by mail for the final value of their donations. Be sure that your name and address is on the registration list, or give it to me. For further information, contact John Maas, President, Research Foundation at 301-258-4751 or willowsend@earthlink.net. See you there!

Manuscript Preparation

It is mandatory for oral presenters to turn in their manuscript at the 2011 NASS registration desk or send the manuscript electronically to Fumi Takeda (fumi.takeda@ars.usda.gov) by February 14, 2011. Manuscripts should be formatted in MS Word. Color photos may be included in the manuscript,

All submissions will be peer-reviewed and the accepted papers will be published in the proceedings. Proceedings from the meeting presentations will be published in a special issue of the International Journal of Fruit Science. http://www.informaworld.com/smpp/title~content=t792306963 NASGA requests that the guidelines and deadlines be strictly adhered to so that the proceedings will be ready for distribution by fall 2011.



Poster Presentation Instructions

Posters will be displayed continuously during the conference. There is no limit to the number of posters that an author can present, but space limitation will dictate the maximum number of posters accepted for the conference. Numbered board space [1.2 \times 1.2 m (47 \times 47 inches)] is as-signed for each poster. Presenters will receive an assigned space number prior to the conference.

Posters are to be no larger than 1.2×1.2 m (47×47 inches) in size. Abstract titles, names, and affiliations should appear on the top of the poster. A simple sans serif-face font (e.g., Helvetica) should be used. Lettering for the

title should be at least one inch tall. The authors' names and affiliations may be somewhat smaller. Author photographs should be included in the poster to assist in author identification. It is especially important that growers and nursery operators be able to find you. In addition, please include your e-mail addresses on the poster for post conference contact.

You may also with to provide hand-out copies of your poster and/or business cards, but this is not required. Do not prepare a poster as if it were a manuscript. Primarily use tables and figures and limit verbiage. Details of the work can be provided in discussions with interested parties. Lettering for text and illustrations should range in size between 6 and 12 mm. Push-pins or Velcro buttons may be used. Pins/Velcro should be supplied by presenter if possible—they may not be available on-site.

Poster title and an abstract should be submitted to Dr. Kim Lewers (Kim.Lewers@ARS.USDA.GOV). The abstract cannot exceed 250 words in length. Poster presenters have the option of providing a proceedings paper based on their poster, but this is not required.

Travel/Transportation

Tampa International Airport

Distance 1 mile
Travel Time 5 minutes
Shuttle Charge Free

St. Petersburg/Clearwater International

Distance 10 miles
Travel Time 20 minutes

Orlando International Airport

Distance 89 miles
Travel Time 110 minutes



From the East, take I-4 West to I-275 South. Take exit 40B (Lois Ave). When exiting, turn right onto Lois Avenue. Take your first left on Cypress Street. The Doubletree Hotel Tampa Westshore Airport is located 1/2 mile on the left.

From the South, take I-275 North. Take exit 40B (Lois Ave). When exiting turn left onto Lois Avenue. Take your first left on Cypress Street. The Doubletree Hotel Tampa Westshore Airport is located 1/2 mile on the left.

From the North, take I-275 South. Take exit 40B (Lois Ave). When exiting, turn right onto Lois Avenue. Take your first left on Cypress Street. The Doubletree Hotel Tampa Westshore Airport is located 1/2 mile on the left.

Sponsorship Opportunities

All sponsors of the 2011 NASGA/NASS Conference will gain the following recognition:

- Your company name and logo will be posted as a sponsor on NASGA's website, as soon as we receive your signed Sponsor-ship Agreement.
- Your company name, logo, and a promotional message you supply will be part of a "Recognition List" in each registration packet.
- Your company's name will be included, as appropriate, with Conference reminders sent.
- Your company name and logo will be posted at your event
- You will be permitted to distribute your company literature or materials at our event.

^{**}For sponsorship opportunities or trade show information visit the NASGA website: www.nasga.org

Gold	Current Sponsors Silver	Bronze
California Strawberry Commission	Nourse Farms	GW Allen
Lassen Canyon Nursery	Florida Strawberry Growers Association	Agro-K Corporation
		Putnam Plastics
		NovaFruit

ORGANIZING COMMITTEE

Kim Lewers, Co-Chair

USDA/ARS Fruit Lab, Beltsville, MD

lewersk@ba.ars.usda

Natalia Peres

Plant Pathology, Gulf Coast Research Station

Winauma, FL nperes@ufl.edu

David Handley

Vegetable and Small Fruit Specialist, University of

Maine, Monmouth, ME dhandley@umext.maine.edu

Kirk Larson

Pomologist & Strawberry Prod. Specialist, Davis &

South Coast Res. & Ext. Center, University of California, Davis kdlarson@ucdavis.edu

Pam Fisher

Ontario Ministry for Agriculture, Food and Rural

Affairs pam.fisher@ontario.ca

Gary Bardenhagen

Bardenhagen Berries, Lake Leelanau, MI

gbarden@centurytel.net

Ted Campbell

Executive Director, Florida Strawberry

Growers Association, Dover, FL

ted@flastrawberry.com

Nate Nourse Co Chair

Nourse Farms, South Deerfield, MA

nnourse@noursefarms.com

Fumiomi Takeda (Fumi)

Horticulturist and Small Fruit Scientist, USDA-ARS,

Kearneysville, WV Fumi.Takeda@ars.usda.gov

Bielinski Santos

Vegetable and Small Fruit Horticulturalist, Gulf Coast

Research Station

Winauma, FL bmsantos@ufl.edu

Steve Polter

Polter Berry Farm, Inc., Fremont, OH

steve@poltersberryfarm.com

Simon Parent

Novafruit, St-Paul-d'Abbotsford, Québec,

simonparent@novafruit.ca

Alicia Whidden

University of Florida Extension, Seffner, FL

ajwhidden@ufl.edu

Kevin Schooley

NASGA Executive Director, Kemptville, ON, Canada

info@nasga.org

Program (*Program details as of Dec 6, 2010 (subject to change)*

Day 1	Tuesday, February 8, 2011	Day 2	Wednesday, February 9, 2011
11 am - 7 pm 11 am - 5 pm Lunch 1 - 4 pm Workshops 1:00	NASS/NASGA registration Poster set-up On Your Own NASG Foundation Meeting 0 – 2:30 Water and Nutritional Management	7 – 8 am	Continental Breakfast Trade Show Room Social Media Marketing Workshop 10:30 – 12:00 NASS/NASGA Joint Session
#2 2:30 – 3 pm	Nursery Propagation and Production Physiology Break	8 am	Strawberry Production in Japan Dr. Yuichi Yashida Okayama University, Japan
Workshops 3:00 #3	0 – 4:30 pm Organic Production	8:20 am	Strawberry Growing in Turkey Ahsen Isik Ozguven
#4 4:30 – 5:30 pm 5:30 – 6:50 pm 7 – 8 pm	. •	8:40 am	Commercial Strawberry Cultivation in Different Agro-climatic Conditions In India Kallol Pramanick Regional Hort Station, India
4:30 – 5:30 pm 5:30 – 6:50 pm	(Diploid strawberry sequencing workshop) Opening of Poster Session Reception	8:40 am	Cultivation in Different Agro-climatic Conditions In India Kallol Pramanick

Day 2	Wednesday, February 9, 2011	Day 2	Wednesday, February 9, 2011
9 am	EUBerry: The Sustainable		
	Improvement of European Berry Production, Quality and	12 pm	LUNCH & ANNUAL MEETING
	Nutritional Value in a Changing	2 pm	Angular Leaf Spot
	Environment	_ p	Bill Turechek, USDA-ARS
	Bruno. Mezzetti		Fort Pierce, FL
	Universita Polytechnica delle Marche, Italy		
	,,	2:20 pm	Dynamics, Diversity and
9:20 am	Lighting on Everbearing Varieties		Integrated Management of
	in Strawberry Cultivation		Soilborne Pathogens of
	Tom VanDelm, Research Center		Strawberry
	Hoogstraten, Meerle, Belgium		Frank Louws
			North Carolina State University
9:40 am	Effects of Mulch Types on		•
	Dayneutral Strawberry	2:40 pm	Fusarium Wilt and Charcoal Rot
	Production in Three Distinct	•	(emerging diseases)
	Environments in Ontario		Steve Koike,
	Becky Hughes		University of California Cooperative
	University of Guelph		Extension, Salinas, CA
10 am	Break (20 min.)		,, .
	,	3 pm	Break (15 or 30 minutes)
10:20 am	Nutrient and Water Management		,
	In Florida	3:30 pm	Diversifying for Dollars Expanding your
	Bielinski M. Santos		base to bolster your bottom line.
	University of Florida		Keynote Speaker - Bill McCurry,
	Charterenty of themas		McCurry Associates
10:40 am	The Effect of Some Foliar		
	Applications on Runner	5 pm	Trade Show and Poster Sessions
	Formation and Transplant		1 hr
	Production in Strawberry		
	Nurseries		
	Dr. Mohamed Ragab		
	Strawberry Improvement Center, Cairo,		
	Egypt		
	-37F		
11 am	Performance of Nine Clones of		
	'Jewel'		
	Andrew Jamieson		
	Agriculture Canada, Kentville, NS		
	, ignount o danada, nomino, no		
11:20 am	A New Method to Replace Methyl		
	Bromide Using Non-Chemical		
	Methods		
	Ayat Mahmoud		
	Agricultural Research Center, Giza Egypt		
	, ig.::ea.ta.a. : teeea.e.: ee.ta.; e.=a =g)pt		
11:40 am	Macrophoming phaseolina:		
	Epidemiology and Control		
	Stanley Freeman		
	Volcani Research Center		
	Israel		
	.5.401		

Day 3	Thursday, February 10, 2011	Day 3	Thursday, February 10, 2011
	Concurrent Sessions - NASS		Concurrent Sessions - NASS
7 am	Continental Breakfast	NASS Session	n 2 - Breeding, Genetics, & Genomics (cont)
	Trade Show Room		
		10:40 am	Progress in Breeding
NASS Session	on 1 – Production		Strawberries Resistant to
•	Donate of the Office of the Control of		Xanthomonas fragariae
8 am	Propagation Strategies and		Andrew Jamieson
	Genetic Fidelity in		Agriculture Canada
	Strawberries		
	Samir Debnath	11:00 am	Breeding Glyphosate
	Agriculture Canada		Resistant Strawberries
	St. John's Newfoundland		Adam Dale, University of Guelph
		11:20 pm	LUNCH
8:20 am	Developing a New Production	•	
	Paradigm: Advances in	NASS Session	n 3 – Fruit Quality
	Strawberry Substrate Culture		
	During the Past 20 Years	12:40 pm	Quality, Nutritional Quality and
	Philip Lieten	1.25 p	Nutraceutical Value as a New
	Fragaria Holland, Belgium		Task for Strawberry Breeding
			Bruno. Mezzetti
8:40 am	Current Progress in Soilless		
	Strawberry Production in Japan		Universita Polytechnica delle Marche, Italy
	Dr. Yuichi Yoshida	4.00	Francisco of Frank Orgality
	Okayama University, Japan	1:00 pm	Evaluations of Fruit Quality
	7, 1		from a Historical Variety Trial
9 am	Break		in Florida
			Vance Whitaker
NASS Session	on 2 - Breeding, Genetics, & Genomics		University of Florida
9:20 am	The Diploid Strawberry	1:20 pm	Evaluating Strawberry
	Sequence		Breeding Selections for Post-
	Kevin Folta		Harvest Decay
	University of Florida		Kim Lewers
	Chiverenty of Frenda		USDA-ARS, Beltsville, MD
9:40 am	Abiotic Stress Response Gene		
0.40 am	Families in Diploid	1:40 pm	Rain-damage on Three
	Strawberries		Strawberry Cultivars Grown in
	Janet Slovin, USDA-ARS		Sub-Tropical Queensland
	Beltsville, MD		Mark Herrington,
	Deltaville, IVID		Maroochy Research Station Nambour,
10:00 am	Saraaning Strawbarry		Queensland Australia
iv.vv alli	Screening Strawberry		
	Cultivars for Anthracnose	2:00 pm	2012 VII International Strawberry
	Disease Resistance Using		Symposium
	Traditional Techniques and		Yuntao Zhang, Beijing China
	Molecular Markers		. sao Enang, Doijing Omila
	Melinda A. Millet-Butler	2:20 pm	Break
	USDA-ARS Hattiesburg, MS	P	
	_ , , ,	NASS Session	n 4 – Pest Management
10:20 am	Estimation of Combining		
	Ability Effects of Selected	2:40 pm	Evaluation of Epidemics of
	Strawberry Genotypes Used in		Gray Mold, Anthracnose Fruit
	Breeding Cultivars Resistant		Rot and Powdery Mildew of
	to Verticillium Wilt		Ontario
	Agnieszka Masny,		Rishi Burlakoti , Weather
	Research Institute of Pomology and		Innovations, Ridgetown, ON
	Floriculture, Poland		illiovations, Riugetown, ON
	·		
4:00 pm	Botrytis and Anthracnose		
•	(new disease forecast system)		
	Natalia Peres		
	University of Florida		
	- · · · · · · · · · · · · · · · · · · ·	I.	

Da 0	Thursday Eshancian 10 0011	D 0	Thursday Eshans 10 0011
Day 3	Thursday, February 10, 2011	Day 3	Thursday, February 10, 2011
	Sessions - NASS		Sessions - NASGA
NASS Session	n 4 – Pest Management (Cont)	7 am	Continental Breakfast
2.00	Anthronous Drawess		Trade Show Room
3:00 pm	Anthracnose – Progress		
	Toward Control Through	8 am	High Tunnels for Berry
	Science		Production: Current and
	Barbara Smith, USDA ARS		Future
	Poplarville, MS		Kathy Demchak, Penn State
	•		University
3:20 pm	Virus Diseases of Strawberry		- · · · · ·
•	Dr.loannisTzanetakis,	8:30 am	Clean Plant Network-What's in it for
	University of Arkansas		Strawberry Growers
			Bob Martin, USDA-ARS
3:40 pm	New Developments in the		Bob Martin, Gob/ Critic
от то р	Management of Strawberry	9:00 am	Trends in Public and Private Breeding
	Powdery Mildew	3.00 am	
	David Gadoury		Programs
			Strawberry Breeders Panel
4.00	Cornell University, Geneva NY		Andrew Jamieson, Ag Canada
4:20 pm	Experiences with		Kirk Larson, Univ. of California
	Macrophomina Phaseolina and		Vance Whitaker, University of Florida
	its Association with		Hans Obers, Visser Nursery, Netherlands
	Strawberry Crown Rot in		
	Australia	10 am	Break
	Apollo Gomez and Don Hutten		
	Nambour, Queensland Australia	10:30 am	Growing and Retailing 80 acres of
	,	10100 a	Berries
5 pm	Trade Show and Poster		Larry Shouldice
· p	Sessions		
	00310113		Shouldice Farms
			Richmond, ON Canada
		44.45	Torrida in Communicat Communications
Day 4	Friday, February 11, 2011	11:15 am	Trends in Commercial Strawberry
Day 1	Farm & Research Station Tour		Production in Europe
	Tailli a Research Station Tour		Philip Lieten,
			Fragaria Holland, Belgium
		12 mm	Lunch and Vioit Trada Chaw
		12 pm	Lunch and Visit Trade Show
		1:45 pm	New Insecticides for Strawberry Pests.
			Cyclamen Mite Control
			Jim Price, University of Florida
			, -
		2:15 pm	Florida Grower Profile
		p	Gary Wishnatzki
			Wish Farms, Plant City, FL
			vvisii i aiiiis, Flaiil Olly, FL
		2:45 pm	Panel: Adapting to Changes in the
		2.45 pm	
			Marketplace
			Moderator: Ted Campbell, Florida
			Strawberry Growers Association
		3:30 pm	Break
		-	
		3:45 pm	Marketing Idea Exchange
			Bill McCurry
		1	McCurry Associates
			Princeton, NJ
		5 pm	Princeton, NJ
		5 pm	



Registration Form 7th North American Strawberry Symposium (NASS) & North American Strawberry Growers Association (NASGA) 2011 Berry Conference



Double Tree Hotel, Tampa, Florida February 8-11, 2011

All meetings and functions will be held at the Double Tree Hotel, Tampa, Florida

Hotel Reservations - Cut-Off Date - Jan. 17, 2011 - Each individual guest must make their own reservations by calling 813-879-4800 or online at

http://doubletree.hilton.com/en/dt/groups/personalized/TPATLDT-NAS-20110207/index.jhtml?WT.mc_id=POG

...................... 0.1 0 --- NIACCA/NIACCA----

Single/Double – plus state and local taxes		i/NASS Annuai Meetin	g. koom kate informa	ition - \$115
NASGA/NASS Registration 30 Harmony Way, Kemptville, ON KOG 1J Phone: 613-258-4587; Fax: 613-258-9129;		sga.org		
Name:				
Guest/Spouse Name(s):(As you would like it to appear on your badge) Company/Affiliation:				
Address:				
Phone:	Fax:	E-mail:	·	
REGISTRATION FEE – NASGA MEMBER Early Bird Registration (Postmarked by D Late Registration (After Dec. 31, 2010) Please go to www.nasga.org to renew you REGISTRATION FEE – NASS Attendee Early Bird Registration (Postmarked by D Late Registration (After Dec. 31, 2010) REGISTRATION FEE – NON-AFFILIATEI Early Bird Registration (Postmarked by D Late Registration (After Dec 31, 2010) GRADUATE & UNDERGRADUATE STUDI Registration	r membership. Dec. 31, 2010) D NASS & NASGA Dec. 31, 2010) ENT REGISTRATIO me Above) ental Breakfasts of US funds only, plea business supplying or USA, Canada and Mexico \$95 for		@ \$295.00 = \$350.00 = @ \$395.00 = 6495.00 =	\$ \$ \$ \$ \$ \$ \$
\$55 for USA, Canada & Mexico \$65 for other countries TOTAL		 Complimentary tour–a	dvance sign up require	\$ \$ ed
PAYMENT INFORMATION	Check #		Amount \$	
Credit Card #		Exp. Date		ert Code of Back of Credit
Name on Card		-		
New York Berry News, Vol. 9, No. 9	- 17 -	Tree Fruit & Be	erry Pathology, NYSAES	5

TAKING VARIATION OUT OF THE JOB: USING STANDARD OPERATING PROCEDURES ON THE FARM

Ginny Carlberg, Community Educator, Chautauqua County Cooperative Extension, Jamestown, NY

recently worked with a farm that was considering the use of standard operating procedures on their dairy and it reminded me that SOP's are a useful tool that is often underutilized on farms. I am sure that this is because they take time to put together and there are more pressing concerns on the farm. But too often human resources and employee management is pushed on the back-burner. Labor is usually the second or third most expensive cost on a farm. Investment into your employees will return to you when you maintain a highly trained and reliable source of labor.

SOP's are written instructions used to manage variation in how tasks are performed. Each employee might have a different idea on how to accomplish any given task. Two different calf feeders might mix milk replacer with very different temperatures of water, causing variation in how that calf drinks their milk. Employees that handle pesticides on a crop farm might use different safety measures to protect themselves and the environment. SOP's take some of the daily human variation out of farming so that the work is done in a consistent, efficient, and safe way.

Some examples of areas that you may want to consider developing SOP's if you are a dairy farmer for are milking, feeding, or freestall management. If you are a grape or crop farmer, SOP's on pruning, weeding, and operating equipment are important to ensure the job is being done correctly. While working with Hispanic labor, SOP's should be offered in both Spanish and English languages, and an interpreter is useful in explaining why SOP's should be followed.

Which brings up the most important tip about using SOP's successfully on the farm: do not let them stand alone. As Cargill specialist, Scott Flowers, stated at a recent meeting where he advised a farm family about SOP's, an overall culture of communication must be created within the farm. Employees must be included in the writing process and must be consulted often about the SOP's. Explanation of why they are important can help keep the entire work-force motivated to follow them. The process of writing an SOP can help managers, workers and advisers to feel like they are an important part of the dairy farm team and everyone will feel they are working toward a common goal.

A well written Standard Operating Procedure will provide direction, improve communication, reduce training time, and improve work consistency. Even small farms with no hired labor should consider writing down how tasks should be done. This can help lower some of your management risk. If your operating procedures are written down then it will allow someone to help out if an emergency should arise. This could also help you to realize some of those good management practices that you may not always follow due to time constraints which could really improve your production in the long run.

There are several formats for Standard Operating Procedures, including as simple as a list of steps or a flowchart format that incorporates different options for decisions that need to be made by the employee. Incorporating diagrams and pictures can allow for more visual-learners to quickly reference the SOP on the job. It can also help if there are in any language barriers to overcome.

Remember to post your SOP's in places where they are easily seen and accessed. Also remember that SOP's should change often as management practices, equipment, and needs change on the farm.

Cornell's Pro Dairy website contains a template that can be used for writing a SOP which is available at http://www.ansci.cornell.edu/pdfs/sop.pdf. Even though writing standard operating procedures for your dairy farm may seem like a very time consuming process, it can be very beneficial in the long run and help improve communication with your employees which can help everyone reach the goals of a high quality product.

WHAT DO JUNEBERRIES TASTE LIKE?

Jim Ochterski, Cornell Cooperative Extension of Ontario County

It seems as though Juneberries (known in the Midwest and Canada as "saskatoons") have a promising future with New York consumers. To look at them, you would pass them off as dark blueberries, but they are not even closely related. Juneberries are the common name for *Amelanchier alnifolia*, or Western serviceberry, a pome fruit in the Rose family that is almost unknown as a commercial crop in the Northeast (by the way, blueberries are way over in the Ericaceae family). The marketing challenge faced by Juneberry grower / sellers is the fruit's resemblance to domesticated blueberries.

The Juneberry is often consumed fresh and it also can be processed into jams, syrups, pie filling, baked goods, or dehydrated. Juneberries / saskatoons look very similar to blueberries, so people are inclined to use their life-long experience with blueberries to compare and contrast Juneberry flavor and texture.

At the 2010 Empire Farm Days event, we provided more than 1,500 people with tasting portions of Juneberries to gauge consumer reaction upon trying them for the first time. We brought 31 lbs. of individually quick frozen (IQF) Juneberries / saskatoons that had been thawed completely to refrigerator temperature. The berries (variety 'Martin') were portioned into 1 oz. sampling cups in quantities of 8-10 berries per cup.

The following flavor descriptors were frequently mentioned:

```
cherry / black cherry
like a mild blueberry
raisin
tea / almond
cranberry, but not tart
mild or bland
juicy
different
like a blackcap
```

The dense texture of the Juneberries was noted by almost all participants, since Juneberries have a higher solids content than most berries, especially the IQF / thawed berries:

```
heavy skin
a lot of body
firm
solid / pulpy
chewy
```

People who have never seen nor heard of Juneberries/ saskatoons will immediately assume they are another form of blueberry. From a marketing point of view, this is helpful, but the noticeable differences in flavor and texture will leave many potential customers confused and possibly dissatisfied.

Juneberry vendors should establish an accurate and convincing frame of reference for any new customer. As we sampled more berries, we found the following phrases much more likely to produce a favorable impression of Juneberries, prior to tasting:

- "more closely related to cherries than blueberries"
- "a well-liked Canadian berry catching on in the US"
- "native to North America"
- "dark-skinned, and full of nutrients"
- "distinct flavor and texture more like a wild berry than a blueberry"

A tasting sample is very important to introduce the fruit prior to a sale, even if the customer has tasted Juneberries before. There are enough difference in flavor and eating experience among Juneberry varieties to warrant regular tasting opportunities. Tasting samples do not need to be large — our samples of 8-10 berries in a standard portion container were adequate for nearly everyone who wanted to try the berries for the first time. Portion cups allow for better sanitation, portability, and more efficient use of fruit for sampling.

UPCOMING JUNEBERRY PRODUCTION SEMINAR

Planting, Cultivating, and Marketing Juneberries (Amelanchier alnifolia) in the Great Lakes Region

Saturday, March 5, 2011

9:00 AM - 2:00 PM

Jordan Hall, NYS Agricultural Experiment Station

630 West North Street, Geneva, NY

This seminar is an introduction to small-scale Juneberry production. Juneberries (a.k.a. saskatoons) are a cold-hardy fruit grown widely in central Canada and have already demonstrated marketing promise in the Northeast.

Michigan State Extension Juneberry/saskatoon specialist Stephen Fouch will present details about orchard establishment, variety selection, pest management, and insights gained from coordinating more than 40 acres of plantings on small farms in Northern Michigan.

Jarvis Blushke of Blue Sky Farm in Saskatchewan will provide additional detail from a grower's perspective.

We will also review marketing data, nutritional information, and acquisition of plant material in the Great Lakes region. Of course, Juneberries and Juneberry products will be available for sampling.

Questions or comments about the New York Berry News?

Ms. Cathy Heidenreich, Cornell University Dept. of Horticulture, 630 W. North Street, Geneva, NY 14456 *Phone*: 315-787-2367 *Email*: mcm4@cornell.edu

Editor's Note: We are happy to have you reprint from the NYBN. Please cite the source when reprinting. In addition, we request you send a courtesy E-mail indicating NYBN volume, issue, and title, and reference citation for the reprint. Thank you.

Check out the NYSAES Tree Fruit and Berry Pathology web site at: www.nysaes.cornell.edu/pp/extension/tfabp

*Cornell University provides equal program and employment opportunity.