Resources for Beginning Farmers
Matt Weiss
Cornell Small Farms Program
• **Vision** – we envision a future where diverse and vibrant urban and rural farms build human capacity, revitalize communities, supply regional food systems and foster ecological resilience in a changing world.

• **Mission** – we help farmers get expert assistance to facilitate all phases of small farm business development, from initial growth to optimization to maturity.
SFP Projects & Resources

- Publications
- Events and Communications
- Reduced Tillage in Vegetables
- Agroforestry
- Wholesale Readiness
- Farm Ops
- Northeast Beginning Farmer Project
Plan your Farm Hub

In this section:
- Plan Your Farm
  - Getting Started
  - Accessing & Evaluating Land
  - Planning & Funding Your Farm Business
  - Learning How to Farm
  - Choosing What to Produce
  - Selling What You Produce
  - Taking Care of the Land
  - Achieving or Improving Profitability
  - Understanding Taxes & Regulations
  - Worksheets

Plan Your Farm
Essential Resources to Get You Started

PLAN YOUR FARM

Ready to Plan your Farm?
This portal guides you through tutorials, videos, and links to people who can help you develop your farm plans.

Work through the following topics in order and you’ll have a solid foundation for the start of your farm business. Complete the online worksheets in each tutorial to apply the concepts to your situation and create a written farm plan.

Tutorials:
1. Worksheets – Access the planning worksheets that are embedded throughout the tutorials below
2. Getting Started – Begin here with goal-setting and suggestions for planning
3. Accessing and Evaluating Land – Learn how to find or assess the quality of land for farming
4. Planning and Funding Your Farm Business – Start writing a farm plan and assess funding options
5. Learning How to Farm – Gain the skills you need to produce high-quality products
6. Choosing What to Produce – Consult enterprise budgets, crop ideas, and worksheets
7. Selling What You Produce – Choose the right markets for your products
8. Taking Care of the Land – Cultivate ecologically-sound practices
9. Achieving or Improving Profitability – Learn skills to improve your bottom line
10. Understanding Taxes and Regulations – Learn about the benefits and responsibilities of farming
Online Courses

http://www.nebeginningfarmers.org/online-courses/
Resource Guides

Guide to Farming in New York State
What Every Ag Entrepreneur Needs to Know

NEW YORK STATE
On-Farm Poultry Slaughter Guidelines
Food Safety and Best Management Practices for Farmers Processing Less Than 1000 Birds/Year

Co-authored by:
Lyne Bliven, Allegany/Cattaraugus Cooperative Extension
tatiana Stanton, Cornell Department of Animal Science
Erica Fenery, Cornell Small Farms Program

Download online at www.smallfarms.cornell.edu

A Resource Guide to:
Direct Marketing Livestock & Poultry

Martha Goodsell
Dr. tatiana Stanton
with contributions from:
Jim McLaughlin, Cinnamonstone Farm
Audrey Roth, CC, Orange County

Published with support from:
Small Farm Quarterly
Baskets to Pallets – Wholesale Readiness

Preparing Small and Mid-scale Farmers to Enter Food Hubs, Groceries, Restaurants and Cooperatives

http://smallfarms.cornell.edu/projects/wholesale/
FARM OPS

Training for Farmer Veterans in NYS

Armed to Farm Class of 2016 Central NY
Sign up for our UPDATES!

http://smallfarms.cornell.edu/contact/e-news-sign-up/
Much more at:
smallfarms.cornell.edu
Email - mw84@cornell

Thank you!